

## DIOKI d.d., Zagreb

## INCOME STATEMENT

FOR THE YEAR ENDED 31 DECEMBER 2007

| <i>(all amounts expressed in<br/>thousands of HRK)</i>               | Dioki Group     |                 | Dioki d.d.      |                 |
|----------------------------------------------------------------------|-----------------|-----------------|-----------------|-----------------|
|                                                                      | <u>2007</u>     | <u>2006</u>     | <u>2007</u>     | <u>2006</u>     |
| Revenue                                                              | 2,347,674       | 2,173,111       | 1,592,913       | 1,424,449       |
| Other income                                                         | 32,370          | 32,298          | 27,557          | 27,354          |
| Changes in inventories of<br>finished goods and work-<br>in-progress | 17,116          | 14,393          | 17,122          | 14,429          |
| Cost of raw materials,<br>consumables and energy                     | (2,042,848)     | (1,928,467)     | (1,355,572)     | (1,259,302)     |
| Amortisation and<br>depreciation                                     | (43,573)        | (43,926)        | (18,677)        | (18,633)        |
| Staff costs                                                          | (131,352)       | (119,877)       | (83,450)        | (75,656)        |
| Other operating expenses                                             | (179,682)       | (162,455)       | (128,121)       | (125,658)       |
| Other gains – net                                                    | 11,365          | 7,606           | 6,188           | 6,863           |
| <b>Operating profit/(loss)</b>                                       | <b>11,070</b>   | <b>(27,317)</b> | <b>57,960</b>   | <b>(6,154)</b>  |
| Finance costs                                                        | (26,362)        | (17,085)        | (18,792)        | (12,818)        |
| Finance income                                                       | 809             | 494             | 907             | 471             |
|                                                                      | <u>(25,553)</u> | <u>(16,591)</u> | <u>(17,885)</u> | <u>(12,347)</u> |
| <b>(Loss)/profit before<br/>taxation</b>                             | <b>(14,483)</b> | <b>(43,908)</b> | <b>40,075</b>   | <b>(18,501)</b> |
| Income tax                                                           | <u>(2,267)</u>  | <u>(2,405)</u>  | -               | -               |
| <b>(Loss)/profit for the year</b>                                    | <b>(16,750)</b> | <b>(46,313)</b> | <b>40,075</b>   | <b>(18,501)</b> |
| (Loss)/earnings per share<br>(in HRK)                                |                 |                 |                 |                 |
| - basic/diluted                                                      | (4.14)          | (11.46)         | 9.91            | (4.58)          |